



Business Development internship

(Life Science / Biotech area)

CONTACT	careers@cilcare.com
JOB LOCATION	Cilcare 378 rue du Professeur J. Blayac 34080 Montpellier France
STARTING DATE	March 2025 - Flexible
DURATION	6 months
CONTRACT TYPE	Internship
MORE INFO	www.cilcare.com

Recruiting company

Founded in 2014 by a trio of visionary French women—Celia Belline, MS, Marie-Pierre Padelou, Pharm.D., and Sylvie Pucheu, Ph.D.—Cilcare has emerged as a pioneering biotechnology firm with a focus on auditory sciences. With its operational hubs strategically located in Montpellier, Paris, and Boston, the company has swiftly ascended to a leadership position on the global stage in the field of hearing science, exhibiting unique expertise in the preclinical and clinical evaluation of therapies for hearing. Cilcare's team is experienced with a track record of over 100 deals worldwide and is composed of highly qualified doctors and engineers with rare skills including electrophysiology, electroacoustics, histopathology, micro-surgery of the inner ear, biology, clinical research, data science, and Artificial Intelligence. Its scientific excellence is recognized globally by renowned Key Opinion Leaders, some of whom are part of its Scientific Advisory Board.

Cilcare's core mission is to forge groundbreaking solutions for individuals grappling with hearing disorders, considering hearing being not only the capacity to hear or understand speech but an entry point to global health that can play a key role in the era of a medicine increasingly integrating prevention in its fundamentals.

"At the core of our mission is the unwavering commitment to enhancing the lives of patients by safeguarding or restoring a fundamental sense: hearing. This pursuit is not merely a business objective; it embodies a profound public health imperative. Throughout every facet of our organization, we recognize the weight of this responsibility."



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The position

As our Business Development Intern, you will contribute to amplifying Cilcare's mission and sales strategy by exploring new markets, working closely with our Sales and Subcontracts Director and cross-functional Team.

Essential duties

You will assist the Sales and Subcontracts Director in the execution and implementation of our sales strategy, including aspects of prospection, client consolidation and building value propositions that support strategic business objectives.

Your role will include but is not limited to:

- **Sales support:** Assist in building value propositions for potential clients and in follow-up actions, participate in regular meetings.
- **Strategic Analysis:** Support the team in analyzing market landscapes and business opportunities in the specific domain of hearing sciences.
- **Market Development:** Conduct research to identify trends, opportunities, and potential partners in the life science/biotech industry with special focus on strategic geographical regions. Aid in organizing road shows and B2B meetings.
- **Data Management:** Organize and maintain databases of leads, prospects, and business activities, CRM management.
- **Event Support:** Participate in the preparation of events.
- **Cross-Functional Collaboration:** Work closely with marketing, R&D, and other teams to align business strategies with organizational goals.

Qualifications

- Currently pursuing or recently completed a double degree in Life Sciences/ Biotechnology and Business Administration, or a related field.
- Excellent communication and writing skills
- Autonomous, well organized, creative mindset & good team spirit
- Proactive attitude with a customer-oriented approach
- Excellent knowledge of MS Office, and familiarity with CRM tools is a plus.
- Fluent English



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Why join Cilcare ?

At Cilcare, we're more than just a biotech company; we're a community of innovators dedicated to advancing healthcare through pioneering auditory science. You'll have the opportunity to work alongside experts in a collaborative environment that values learning, creativity, and personal growth.

Ready to apply? Send your resume and your cover letter to careers@cilcare.com with the subject "Business Development Internship Application."